

# Service and Value Everyday



## NEW VISION CO-OP PATRONAGE HISTORY FISCAL YEAR ENDING AUGUST 31ST

	<u>1998<sup>(1)</sup></u>	<u>1999<sup>(2)</sup></u>	<u>2000<sup>(2)</sup></u>	<u>2001<sup>(2)</sup></u>
<b>Grain/Services</b>				
Corn	2.935¢	2.734¢	2.883¢	1.955¢
Beans	13.367¢	10.877¢	3.704¢	2.503¢
Other Grain	1.925¢	8.185¢	6.115¢	0.000¢
Storage	26.51%	23.39%	17.29%	14.25%
Drying	26.51%	17.92%	14.67%	7.64%
Feed	7.67%	8.39%	10.61%	9.27%
Chemicals	5.02%	9.10%	3.73%	5.04%
Fertilizer	10.10%	9.10%	4.28%	4.57%
Seed	5.67%	5.15%	6.08%	4.64%
Custom Application	0.00%	20.45%	16.44%	N/A
<b>Income Statement</b>				
Local Income	\$1,769,063	\$2,181,124	\$1,851,951	\$1,125,097
Regional Income	\$1,748,840	\$1,430,985	\$475,166	\$400,680
Total Income (PreTax)	\$3,517,903	\$3,612,109	\$2,327,118	\$1,525,777
Deferred Equity	\$1,924,953	\$1,805,303	\$1,108,900	\$900,051
Cash Patronage Paid	\$824,980	\$972,043	\$597,100	\$599,763
Cash Estates Paid	\$245,803	\$401,888	\$124,374	\$119,732
Cash Equity Revolved	\$865,573	\$1,025,933	\$830,000	\$491,000
Cash Partners For Profit	\$0	\$83,012	\$115,292	\$143,224
Cash Scholarships	\$0	\$0	\$6,923	\$12,594
Total Cash Paid	\$1,936,356	\$2,482,876	\$1,673,689	\$1,366,313

<sup>(1)</sup>Prairieland and Consolidated Co-ops  
Combined

<sup>(2)</sup>New Vision Co-op



### For More Information Contact Us At:

<b>Brewster:</b>	Box 158, 931 1st Ave Brewster, MN 56119 (507) 842-5944
<b>Dundee:</b>	200 N Main St Dundee, MN 56131 (507) 468-2416
<b>Fulda:</b>	(507) 425-2433
<b>Heron Lake:</b>	PO Box 407, 101 9th St Heron Lake, MN 56137 (888) 792-2301 (507) 793-2301
<b>Jeffers:</b>	PO Box 67, 412 E Peavey St Jeffers, MN 56145 (800) 882-9772 (507) 628-5566
<b>Mountain Lake:</b>	37308 County Road 8 Mountain Lake, MN 56159 (888) 427-2423 (507) 427-2421
<b>Reading:</b>	19948 McCall Ave Reading, MN 56165 (507) 926-5185
<b>Windom:</b>	960 4th Ave Windom, MN 56101 (888) 294-6366 (507) 831-2527
<b>Worthington:</b>	PO Box 877, 1301 County Rd 5 Worthington, MN 56187 (800) 657-3200 (507) 376-4113



**Mission Statement** —

New Vision Co-op is a progressive, ethical cooperative providing quality goods and services and innovative technologies, with the vision to remain financially strong, competitive in the marketplace and committed to its members' success.

It's important for New Vision Co-op's customers to understand our operating and customer philosophy. The employees at New Vision are working to deliver all its customers prosperity through quality service, products and technology.

If you are new to New Vision, we hope you will try us out. If you are an existing member, thanks for your support. As the future arrives, you will continue to see the rewards for supporting the company you own.

— **Frank McDowell**

**Grain Department**



- ◆ Three 100 Car Shuttle Train Loading Stations
- ◆ On Farm Grain Pick-Up Service
- ◆ Programs & Personnel to Assist Producers with Grain Marketing
- ◆ Grain Handling Capacity to Meet Your Farming Needs

**For Grain Information Contact:**

- Brewster: Lenny Nau
- Dundee: Kevin McBreen
- Heron Lake: Jim Westerman or June Freking
- Jeffers: Roger Hemiller or Gayle Wolf
- Mt. Lake: Dave Henkels or Jennifer Evers
- Reading: Ethel Rogers or Glenn Crowley
- Windom: Scott Scholtz or Marlis Einkopf
- Worthington: Dan Uttech, Sue Nau, or Kathy Lueck.
- Producer Mkt: Denis Wolff

**Feed Department**

- ◆ Experienced Personnel
- ◆ Quality Products
- ◆ Customized Formulation & Feed Budgets
- ◆ Grinding, Mixing, Delivery
- ◆ Pelleting Options Available
- ◆ Grain Bank Programs
- ◆ Liquid Cattle Supplements
- ◆ Feed Cost Control Through Contract(s)



**For Feed Information Contact:**

- Windom: Kevin Doppenberg
- Worthington: Todd Naab
- Neil Cuperus
- Chris Luther
- Rod Hulshof
- Mary Lou Asche

**Agronomy Department**



- ◆ Qualified Personnel
- ◆ Fertilizer & Herbicide Recommendations
- ◆ Site Specific Information
- ◆ GPS Equipment, Soil Sampling, Mapping & Yield Monitoring
- ◆ Crop Scouting
- ◆ Test Plots
- ◆ Custom Application Equipment
- ◆ Liquid Fertilizer Terminal
- ◆ Multiple Seed Lines
- ◆ Bulk Soybean Seed
- ◆ Two Large Blending Facilities

**For Agronomy Information Contact:**

- Heron Lake: Dan Norgaard
- Bruce Burns
- Chad Leighty
- Jeffers: Roy Minion
- Dallas Giese
- Mt. Lake: Mick Thon
- Worthington: Denny Weber
- Mark Ommen