

NEW VISION

Volume 20, Issue 2 • www.newvision.coop • March 2018

Directory

Agronomy & Seed

Brewster: Court Baumgard
Mark Eisfeld
Melanie Krumbach
Cullen Walser
Denny Weber
Heron Lake: Jared Knips
Gerald (Berr)
Hubbling
Hills: Blake Crawford
Andy Krueger
Dave Leenderts
Jeffers: Brandon Davis
Clay Walser
Lismore: Kyle Wiese
Blake Rogers

Feed

Brewster: Brenda Appel
Randi Colby
Neil Cuperus
Al Prins
Bob Prins
Grant Prins
Micah Rupp
Paul Smit
Jeff Schutz
Erica Vizarraga
Brooke Zins
Magnolia: Nate Stamer
Windom: Scott Scholtz
Worthington: Shad Jacobs

Grain

Adrian: John Palaschak
Alpha: Dennis Lawton
Beaver Creek: Bert Verhey
Brewster: Jim Den Hartog
Deb Gerdes
Kevin Hietbrink
Nathaniel Klassen
Keith Newman
Sue Paulzine
Jessica Reitmeier
John Varley
Kevin McBreen
Ellsworth: Alex Maldonado
Heron Lake: Gary Sebby
Hills Terminal: Justin Meyer
Jeffers: Roger Hemiller
Magnolia: Chad Cauwels
Marna: Brian Holmseth
Miloma: Wayne Hartwig
Mt. Lake: Phil Bahr
Reading: Glenn Crowley
Wilmont: Becky Remakel
Windom: John Damm



Manager's Report

By Frank McDowell, CEO

Through five months ending January 31, 2018, New Vision's financials are ahead of budget. Drying Income and total grain margin shows an increase over last year due to higher yields, a wetter crop and increased volume from Miloma, Alpha and Marna. Total feed margins are higher than last year due to an increase in volume. Agronomy margins are lower than last year due to lower volume and unsettled land rent agreements. It is unwise to make any financial conclusions based on five months of results other than to say New Vision is off to a good start and is prepared for the spring agronomy season.

As expected, the Cargill elevators have been a great addition for all New Vision members. They have received transfer grain from New Vision's truck elevators, received deliveries diverted from Brewster and Heron Lake and have increased elevator shipping flexibility. We all know agriculture is a long run game and we also know one step at a time in the correct direction is still progress. In my opinion the Cargill elevators fit that scenario. The Board's decision to purchase the Cargill elevators looks to be a good one for the first year and the plan is working as expected.

The 2018 project list is very short. The Board recognized the deficient dryer capacity at Miloma and has approved adding an additional 4,700 bushel per hour dryer that will be ready for harvest. The Board also approved a few small feed mill projects and routine replacement of some rolling stock.

The Hills agronomy plant has been completed and the open house is scheduled for Tuesday, March 20. The details are in this newsletter.

On behalf of New Vision's employees, thank you for your support and take the time to work safely this spring.

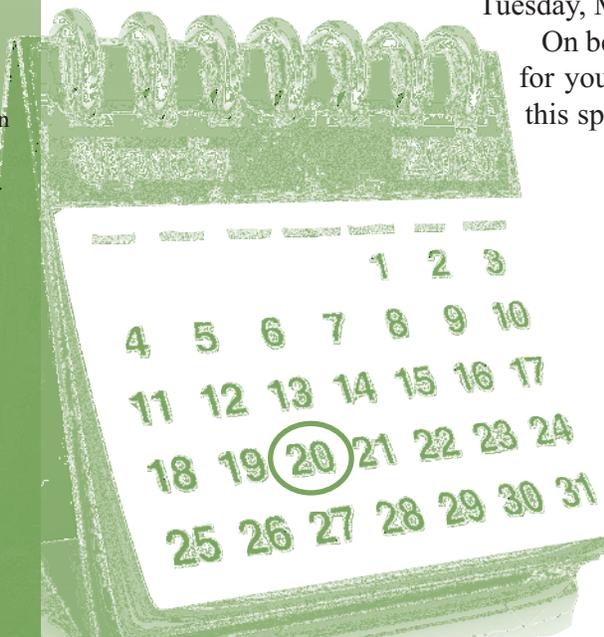
New Vision members and spouse/guest are invited to attend the Hills Agronomy Plant Open House. Please join us.

Tuesday, March 20

Plant tours 10 AM – 2 PM

Lunch 11 AM – 1 PM

Mark your calendar and plan to attend!





Board Room News

By Tim Hansberger, Chairman

Hello and thank you for taking the time to read the New Vision Coop newsletter. In my last letter I updated you on the changes that were made to the Board of Directors. Today, I want to update you on the 2018 election. It seems early to be thinking about board elections that are nine months away but that is one of the items the directors have been working on during our winter meetings.

Due to the changes that have happened since we welcomed Wilmont-Adrian Co-op to New Vision in 2011 and the Board's commitment to reduce board size, director's terms have gotten out of balance. New Vision's By-Laws state that as nearly as possible, an equal number of director's terms shall expire each year. New Vision Coop has a total of nine directors but the terms of five of directors mature in 2018 so we are happy to accept your nomination!

The board needs to take action to have our election cycle comply with the By-Laws. One idea currently under consideration is to change the term on two of the "2018 seats" to a two-year term. These two seats would come up for election in 2020. This would balance our election cycle by having three seats up for election each year. If you have any ideas or are interested in running for the board, 2018 is the time to get engaged!

The winter months seem to be meeting season. Your directors represent New Vision Coop at the CHS, Land O'Lakes, AGP and CoBank annual meetings. We usually attend Highwater Ethanol, Heron Lake Bioenergy and MN Soybean Processors annual

meetings due to investments New Vision has made in these local companies. Board members also attend training sessions, regional cooperative update meetings and New Vision committee meetings.

During the February board meeting, the directors unanimously approved the renewal of the Equity for Education program for 2018. New Vision members may receive up to 25% of their New Vision local equity to assist with post high school education expenses for their children. Eligible students can receive a maximum of \$ 1,500.00 each school year. The Equity of Education Program started in 1999 and has returned \$ 446,000.00 of local equity to New Vision members for post high school, education expenses. More details are available at newvision.coop and click on "2018 Scholarship Program".

The Board has supported area food shelves for many years. In March, New Vision donated to the Heartland Community Action food shelf in Heron Lake-Okabena, Jackson County Food Shelf, Manna Food Pantry, Worthington, Mountain Lake Community Food Shelf, Rock County Food Shelf and Windom Area Sharing Center. Including New Vision's donation and matching funds from Land-O-Lakes these local food shelves received a total of \$ 12,000.00 on behalf of New Vision Coop's members. March is a great time to donate to food shelves as New Vision's donation is eligible for additional matching funds available to the food shelf.

As the snow melts and temperatures warm up, please do all you can to make the spring season safe.

Thank you for supporting New Vision.

Current open positions at New Vision:

- Custom Applicators – Hills, Jeffers & Lismore
- Feed Ingredient Truck Driver – Worthington
- Feed Production Technician – Windom (day shift) & Worthington (night shift)
- Grain Originator – Alpha or Marna
- Shuttle Site Supervisor – Heron Lake
- Seasonal Tender Truck Drivers – Brewster, Hills, Jeffers & Lismore
- Summer Agronomy Intern – Brewster
- Summer Beef/Dairy Feed Intern - Brewster

For an application, go to: www.newvision.coop.

You can also contact Katie Meyer in Human Resources at 507-842-2021 or kmeyer@newvision.coop.



Agronomy News

By Dennis Weber, Agronomy Department Manager

Spring season is just around the corner and your agronomy department has been working on sales, equipment maintenance, field maps, and receiving product in preparation for spring. Easter has been the key “trigger date” for the beginning of spring fieldwork in our area. This year, Easter is April 1st so I’m hopeful that we will be in the fields around April 10th. Regardless of when the season starts, I am certain we will be ready.

We have a good supply of all fertilizer, chemical, and seed supply. Most of the fertilizer has either been delivered or is in transit. Fertilizer prices seem to increase as the season approaches and this year is no different. The United States has increased domestic nitrogen production but we still need to import a significant amount of nitrogen to meet all of our demands. Prices react depending on pre- season inventory, pipeline supplies and transportation efficiency.

The Hills Fertilizer Plant is complete and will be in full service this spring. The dry fertilizer receiving, impregnation and blending all operated at, or above, capacity through last fall. The new facility increased blending capacity from 50 tons per hour to 250 tons per hour. Dry floaters will not have any “wait time” for the tenders because of the new plant and will make us much more efficient.

The guys at the plant have been busy helping the grain department load trains and moving snow when possible this winter. They have also been getting all of the equipment ready for the spring season. In the next couple of weeks they will start sorting seed corn and when the weather warms up they will start delivering seed to your farms. Once you are ready to take seed delivery please call your agronomist to set a delivery time. Now is also a good time to visit with your agronomist and review your field application maps before everyone gets into the field.

As always, New Vision’s agronomy department will be ready for you this spring. Thank you for all of your support.

AGRONOMY DEPARTMENT POLICIES SPRING 2018

Seed Returns

All seed corn shall be returned by June 10, 2018 to receive full credit. Returns after June 10, 2018 are at risk for a full refund and may be rejected.

Bagged soybean seed must be returned by June 25, 2018 to receive full credit.

No partial bags of seed corn or seed beans will be accepted for credit.

Seed treatments, inoculants or planter box treatments cannot be returned.

Alfalfa is sold in full bags. No returns on partial bags.

Chemical Returns

All pre-plant and pre-emerge products shall be returned by June 25, 2018 to receive full credit.

Returns after June 25, 2018 are at risk for a full refund and may be rejected.

All post-emerge products shall be returned by July 31, 2018 to receive full credit. Returns after July 31, 2018 are at risk for a full refund and may be rejected.

No partial containers can be returned.

No product purchased from another dealer can be returned for credit at New Vision.

Subject to Change without Notice.

2018 New Vision Coop 4H Sponsorship Program

New Vision Coop is proud to again offer our 4-H sponsorship program for 2018. 4-H has proven to be a great way to teach kids about agriculture. The kids learn responsibility and are exposed to a wide variety of new experiences teaching them about growing, building, and being a leader. It is for these reasons the New Vision Coop Board of Directors has decided to continue to offer financial support to the youth participating in the various 4-H projects again this year. The Board received mostly positive feedback about last year's program and were happy with how it worked so the program is relatively unchanged from last year.

To qualify for the 2018 4-H Sponsorship Program please fill out the form included in this newsletter or print off and fill out the form from the New Vision Coop website. The form must be returned to New Vision by June 5, 2018. Eligibility requirements are listed on the form. If you have any questions please contact Micah Rupp (mrupp@newvision.coop or 507- 360-5904) or The New Vision Coop office (507- 842-2001). We will be happy to answer any questions that you may have.

With the average American becoming farther and farther removed from agriculture it is more important than ever to encourage programs that bring youth into contact with where their food and fiber comes from. 4-H has long been an organization making this happen. With many of your Coop's patrons and employees coming from a background in 4-H it is encouraging to see it continuing to expose the public to agriculture at its best. Good luck to all exhibitors in the coming year!

New Vision Coop 2018 4-H Sponsorship Program

ALL FORMS MUST BE SUBMITTED AND POSTMARKED BY JUNE 5, 2018

TO Micah Rupp (mrupp@newvision.coop) OR Lindsay Watterson (lwatterson@newvision.coop).

LATE APPLICATIONS WILL NOT BE ELIGIBLE.

ELIGIBILITY

Exhibitor's parent must be a New Vision Coop member (\$ 10,000.00 business during the 2016-17 fiscal year and agricultural producer).

Exhibitor's entry must meet all 4-H fair eligibility requirements and deadlines.

Cloverbuds are not eligible for this sponsorship program. Coop calves or pigs do not qualify.

Exhibitor Information (Exhibitor to complete the section below and return to NVC by June 5, 2018)

1. 4-H Exhibitor's Name _____

2. Parent's Name _____

3. Phone Number _____ 4. Email _____

5. 4-H County & Club _____

6. Circle all that apply. The highest qualifying category will be paid.

A. Beef, dairy, cow/calf \$ 200.00

B. Swine, calf, sheep, horse \$ 100.00

C. Goats \$ 75.00

D. All other exhibitors (poultry, rabbits and general exhibits) would receive a \$ 15.00 exhibitor donation.

Return your completed form to Micah at New Vision Coop, 38438 210th Street, Brewster MN 56119.

Payment

Upon receipt of this completed form, New Vision will confirm accuracy with your local 4-H Program Coordinator. Payments will be distributed through your local 4-H office after the county fair concludes.

New Vision Coop recognition ribbons will be delivered to 4-H Coordinators to distribute to each exhibitor.

*** OFFICE USE ONLY ***

4-H Coordinator's signature below is required to verify member's qualification after fair is complete.

4-H Coordinators' Signature _____ Date _____



Spring Safety Tips

By Brad Berkhof, Safety Manager

Has everyone had their fair share of winter already? I know I have and am looking forward to spring's arrival any time now! We're only a month away from planting season and here are some safety tips to keep in mind as you prepare for this year's planting season. First, be extremely careful while working on and preparing your equipment for the field. If you need to crawl under equipment to grease or replace parts, don't rely on the tractors hydraulics to keep machinery lifted. Make sure to block cylinders to prevent being crushed if a hose was to fail while you're positioned under the implement. Second, today's equipment is very large, taking up most of the rural roadways, so make sure you are visible to others who share these roads, especially in early morning and late night travel. Use your flashers while traveling rural roads and highways, or have someone follow behind you. Next, when applying pre or post emergence chemicals, be sure to follow the label, and wear the proper personal protective equipment when mixing and handling chemicals or pesticides. We're all aware of the Dicamba issue. New Vision Coop applicators, agronomists and sales personnel have all attended the required training sessions to satisfy the federal label training requirements of BASF, Dow Dupont and Monsanto. Communication between producers, neighbors, New Vision agronomists and applicators in the field is vital to prevent errors this season. Take the necessary steps to be proactive to prevent any drift issues. Finally, for those of you with younger children on the farm, make sure you are aware of their presence at all times. We all get in a hurry from time to time when things don't go right, or equipment breaks down. Be mindful of their presence to prevent accidents or a tragedy from happening. On behalf of everyone at New Vision Coop, we wish you a safe planting season.

★
FOR
SALE

NEW VISION
CO-OP

All For Sale items listed below are offered for sale, as is, where is. If you are interested in purchasing any of the tanks below contact Blake Crawford at 605-595-2460 by March 23. The two highest bidders will be given an opportunity to increase their bid one time. Only the highest bidder will be notified. All tanks must be paid for upon notification of purchase and prior to removal. Tanks must be removed by April 1, 2018.

Beaver Creek

- 2500 gallon stainless steel 64" diameter x 15' long horizontal- chemical. Minimum bid: \$ 2,500.00.
- 2000 gallon stainless steel 64" diameter x 12' long horizontal- chemical. Minimum bid: \$ 2,000.00.
- 2000 gallon stainless steel 78" diameter x roughly 135" tall vertical- chemical. Minimum bid: \$ 2,000.
- 1500 gallon stainless steel 78" diameter x roughly 110" tall vertical- chemical. Minimum bid: \$ 1,500.00.

Also in Beaver Creek: 9'x9'x3' steel dike & 8'x13'x3' steel dike. Will sell to highest bidder with no minimum.

Hills Town

- 1500 gallon stainless steel 78" diameter x 110" tall vertical- chemical. Minimum bid: \$ 1,500.00.
- 2000 gallon stainless steel 78" diameter x 135" tall vertical- chemical. Minimum bid: \$ 2,000.00.
- (3) 6000 gallon poly 102" diameter x 13' tall vertical- 32% tanks. Minimum bid: \$ 2,100.00 each.
- (2) 5000 gallon poly 136" diameter x 7' tall vertical- starter tanks. Minimum bid: \$ 1,750.00 each.
- 1650 gallon poly 84" diameter x 6' tall vertical. Minimum bid: \$ 580.00.
- 3000 gallon poly 90" diameter x 10' tall vertical- liquid feed. Minimum bid: \$ 1,050.00.

Also in Hills: 9000 gallon (leaks over half full) stainless steel 8' diameter x 28' long horizontal on skid- 32%. Will sell to highest bidder with no minimum.

Adrian (507) 483-2110 Alpha 507-847-4162 Beaver Creek (507) 673-2388 Brewster (507) 842-5944 Dundee (507) 468-2416 Ellsworth (507) 967-2565
 Heron Lake (888) 792-2301 Hills (507) 962-3221 Hills Terminal (507) 962-3243 Jeffers (800) 882-9772 Lismore (507) 472-8233 Marna 507-943-3345
 Miloma 507-793-2328 Mt. Lake (888) 427-2423 Reading (507) 926-5185 Wilmont (507) 926-5141 Windom (888) 294-6366 Worthington (800) 657-3200

PRST. STD.
 U.S. POSTAGE
 PAID
 MADEIRA, MN
 56062
 PERMIT NO. 16



38438 210TH ST.
 BREWSTER, MN 56119



NEW VISION COOP
GRAIN MARKETING MEETINGS
April 11th – 17th, 2018

<u>DATE</u>	<u>TIME</u>	<u>LOCATION</u>
4/11/18	WED 1:00 PM	NEW VISION CO-OP, BREWSTER MAIN OFFICE
4/12/18	THUR 9:00 AM	GRAND PRAIRIE EVENT CENTER, LUVERNE
4/12/18	THUR 1:00 PM	WILMONT COMMUNITY CENTER, WILMONT
4/13/18	FRI 9:00 AM	AMERICAN LEGION, GARRETSON, SD
4/13/18	FRI 1:00 PM	NEW VISION CO-OP, BREWSTER MAIN OFFICE
4/16/18	MON 9:00 AM	AMERICAN LEGION, JACKSON, MN (ALPHA)
4/16/18	MON 1:00 PM	HAMILTON HALL, BLUE EARTH, MN (MARNA)
4/17/18	TUE 9:00 AM	COTTONWOOD CO HISTORICAL SOCIETY, WINDOM
4/17/18	TUE 1:00 PM	NEW VISION CO-OP, BREWSTER MAIN OFFICE

Please RSVP for the meeting of your choice to:

Jim 507-842-2018
 John 507-842-2017
 Nathaniel 507-842-2011

THANK YOU